

Since passage of the Telecommunications Act of 1996 and the "deregulation" of cable television, consumers have seen their rates jump an average of 59 percent -- with some areas experiencing even more dramatic increases. The cost of cable modem service remains out of reach for many households, holding constant for years and selectively underserving rural and low-income Americans. The American people are watching the digital divide widen even as the need for access to high-speed networks increases.

The FCC, through this Notice of Proposed Rulemaking, recognizes that new video competition is entering the market, as phone companies (like AT&T and Verizon) begin to roll out television service. The Commission asks if the telephone companies are slowed or blocked in their expansion by the process of negotiating franchises - the agreements that companies seeking to provide video services sign with local governments that set the terms for building cable television systems.

These franchise agreements guarantee that local governments control rights-of-way and obtain fair rents from the companies that dig them up to lay cable. They guarantee universal build-out of the technology and its advantages to every household in the community, not just affluent neighborhoods. They guarantee public access television (and funding to provide it) as well as other services like low-cost broadband for our schools and libraries.

Though the franchising process has not been perfect, it has been a critical safeguard to protect the interests of consumers and citizens in our local communities. Now that the phone companies are building television systems, local communities are hungry for new competition that could drive down costs, increase options, provide access to local content and bring us closer to bridging the digital divide.

Does the franchising process need reform? Perhaps. However, the most important issue is not how to ensure the process is changed to suit the interests of telephone companies. Instead, the most important issue is how to ensure that the rights and services of local communities are protected and enriched. We should start with these desired outcomes and work backward to see if the process to deliver them can be improved. Local governments undoubtedly will - and must - play a key role in any future franchising process.

As new franchising rules are considered, a number of market realities must be taken into account. There is a distinct lack of independent programming, particularly local independent programming, on cable systems. This is largely the result of vertical and horizontal consolidation among the largest media companies and cable providers. We are required to buy channels we don't want or need because the cable operators bundle them together. The quality of customer service often reflects the fact that cable television is not a competitive market. The mere presence of satellite providers does not drive down rates nor present an affordable alternative for broadband access.

In many communities, the only truly independent sources of local news, information and culture come from the public channels produced at community media centers. They are the only way many citizens see local government in action and often the only way residents get information about events happening close to home. Some towns have been able to negotiate for funding to enhance and expand these resources. Others have obtained wired schools and libraries, resources for e-medicine, government efficiency programs and other educational initiatives. All use their negotiating power to ensure the entire community is served.

The risk of supplying "one size fits all" franchises to new providers is the elimination of these and other valuable services that fulfill important public policy aims. There is surely a need for new providers of broadband and video content to enter existing markets, be they private or public.

However, no matter the level at which 'franchises' to new providers are granted - be it local, state, or national - local communities cannot be cut out of the process. They must be allowed to lend their voice to how new video and broadband systems will be implemented and what features will be available to meet future needs.

The relentless march toward making this country one of ONE MEDIA, ONE STORE, or even very tightly limited options is against growth and development. While the few companies that exist claim to innovate, they are not THIS LOCALITY'S mind or heart. Here on the border, we have a unique situation with unique challenges, and the stereotypes of the major phone companies really miss the mark. Nowhere is this more important than for our schools, so hideously under attack at this time.

